



Careers in a Dental Support Organization

BECOME A PART OF
THE FASTEST GROWING
SEGMENT IN DENTISTRY.



**“Large, DSO-managed
group practices
will be the setting
in which the majority
of oral health care
is delivered by 2025”**

– Journal of Dental Education



Why the Characteristics of Future Dental School Graduates Fit the DSO Model

Do these describe you?

Extremely Tech Savvy

Technology is an essential part of your life. You are attracted to organizations in which technology is a key component of the culture, and you seek to associate with these organizations.

Family-Oriented

You prefer flexible work hours and a more well-rounded work-life balance. Family takes priority over your workplace, and you seek to blend enjoyable life experiences with a fulfilling work environment.

Ambitious and Confident

You are quick to explore resources that allow you to thrive in the workplace; whether through mentorship, career development opportunities or further education. You may switch jobs in order to find an environment that constantly administers opportunities for growth.

Team Player

From early childhood through dental school and into employment, teamwork is high on your agenda. You desire consistent feedback and solicit guidance from peers and mentors. You prefer collaboration rather than working alone.

Effective and Productive Worker

Preferring to leave work at 5 pm, you choose to work smarter, not longer. Ten-hour work days are viewed as unnecessary when training and performance are optimized. Flourishing in a collaborative, innovative and efficient work environment, you seek a manageable schedule and expect to be well paid for the skills you contribute to the team.

Community Service Oriented

You aspire to use your developing skills to meet the needs of those around you. Affiliating with a company that participates in community service and programs that provide care to the under-served is high on your priority list.

About DSOs

While every DSO operates a bit differently, the advantages of a career in a DSO modality includes many of the following advantages for a Dentist:

Salary

- On a national average, most dentists in a DSO setting earn a higher salary than dentists in a private practice setting.
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- Many DSOs have sophisticated clinical and business education programs which help shape and give future direction.
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Clinical Autonomy

- DSO dentists are given autonomy within their clinical settings and are frequently offered access to mentors who can share their experience and expertise.
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Innovation

- DSOs provide access to modern dental materials, equipment and technology—oftentimes partnering with the most successful and innovative dental suppliers in the field.
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Practicing Dentistry

- DSOs give dentists the ability to concentrate on practicing dentistry without the distractions and burden of running a business. This freedom allows a dentist to focus on patients, quality care and outcomes.
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Ownership

- Ownership can be gained in existing DSO practices and opportunities to open a new DSO practice with an equity stake.
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Find a DSO

Please visit www.theadso.org to find a complete list of our DSO member companies.



WHY I SUPPORT DSOs

Kyle Poulsen, DDS, Menifee, California

I have worked in DSO supported dentistry since graduation. I have learned solid business practices and have had clinical and business mentorship since day one. After two years of associateship, I partnered as the practice owner with my DSO and have been encouraged and supported to build my practice how I see fit. I have the feel of a private practice plus the support, manpower, and resources of a large corporation. Patient care is the first priority in my office and I have all the help necessary to focus on that rather than payroll, benefits, marketing and billing. My primary focus is patient treatment and leadership in the office, and I can be as involved in the day to day business as desired.



About the Association of Dental Support Organizations (ADSO)

Vision

ADSO member organizations support a practice environment where dentists have the ability to choose the administrative services which best allows them to focus on patients, expand access to quality dental care and improve the oral health of their communities.

Mission

To support ADSO member companies and their teams through research, education and advocacy; enabling them to foster innovation, collaboration and a vibrant market where DSO-supported dentists can provide quality oral health care to their patients and to those in the underserved communities.

About

The Association of Dental Support Organizations (ADSO) is a non-profit organization comprised of more than 60-member companies and more than 150 industry partners. ADSO represents Dental Support Organizations (DSOs) before the public, policymakers and the media. Our members enable supported dentists to focus on their patients and expand access for dental care while maintaining the highest standards of business and professional ethics. Our members operate in 44 states and provide the highest level of non-clinical support to more than 15,000 dentists across the country as well as in Australia, Canada, New Zealand and the United Kingdom. DSO-supported dentists, on average, have lower startup costs for a new practice, spend more time on clinical care within their practice than their non-DSO supported counterparts, and offer more flexible office hours for their patients. ADSO is the source of information regarding the role DSOs play in the evolving dental services marketplace.



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Become a Part of the Fastest Growing Segment in Dentistry